

**ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS**

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS  
 AT IDENTIFIED HIGH VOLUME ACCOUNTS.  
 ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

<b>J. McLEAN</b>							<b>ALLOCATION:</b>	<b>DORAL</b>
								<b>400 OFFERS (20 Displays)</b>
<b>SR TERR</b>	<b>RR TERR</b>	<b>ACCT</b>	<b>ACCOUNT NAME</b>	<b>CITY</b>	<b>STATE</b>		<b>Indicate number of Offers (20 per Display) to be placed</b>	
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(JM)		
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(JM)		
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)		
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)		
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)		
<b>TOTAL LOCATIONS: 5</b>							<b>TOTALS</b>	<b>0</b>

## DATAGRAB

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AT IDENTIFIED HIGH VOLUME ACCOUNTS.  
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

							DORAL
DIVISION 1622				DIVISION ALLOCATION:		4,320 OFFERS (216 Displays)	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)							JMc ALLOCATION: 400 (20 Displays)
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE		Indicate number of Offers (20 per Display) to be placed
162201	162239	130277	AHNAWATE CORNER ST	ROOSEVELTOWN	NY		
162201	162239	088363	AKWESAANE TOB SHOP	ROOSEVELTOWN	NY		
162201	162239	520885	G & G TOBACCO	ROOSEVELTOWN	NY		
162201	162239	130280	OIONKWAONWE SMOKE S	ROOSEVELTOWN	NY		
162201	162280	522487	WILD BILL'S ONE STOP	HOGANSBURG	NY		
162201	163830	436499	B&M SMOKESHOP	HOGANSBURG	NY		
162201	163830	492340	GANIENKEH	ALTONA	NY		
162201	163830	539530	GRACE & ALLAN'S	BOMBAY	NY		
162201	163830	583694	J & B TOBACCO	HOGANSBURG	NY		
162201	163830	596086	J.E.N. TOBACCO	BOMBAY	NY		
162201	163830	562598	KANIENKEHAKA GAS	HOGANSBURG	NY		
162202	162239	171473	SHAMPINE'S TOBACCO/L	CARTHAGE	NY		
162203	162231	703515	C&C TOBACCO OUTLET	ITHACA	NY		
162203	162233	294072	ETC ETC	ONEONTA	NY		
162204	162223	651111	FAMILY FARM	SUSQUEHANNA	PA		
162204	162223	819485	ROBS COUNTRY MKT,INC	GREAT BEND	PA		
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(JM)	JMc To Allocate
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(JM)	JMc To Allocate

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AT IDENTIFIED HIGH VOLUME ACCOUNTS.  
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

						<b>DORAL</b>	
<b>DIVISION 1622</b>						<b>DIVISION ALLOCATION:</b>	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						<b>4,320 OFFERS (216 Displays)</b>	
						<b>JMc ALLOCATION: 400 (20 Displays)</b>	
						<b>Indicate number of Offers (20 per Display) to be placed</b>	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE		
162204	162226	621026	DAHULICH DIST. INC.	ENDICOTT	NY		
162204	162226	763827	HES #32276	BINGHAMTON	NY		
162204	162228	310108	SHEDDENS WHOLESALE	FASSETT	PA		
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	<b>JMc To Allocate</b>
162205	162230	641087	ONONDAGA NATION	NEDROW	NY		
162205	162230	477231	ONONDAGA NATION	NEDROW	NY		
162208	162220	422035	PIKES CREEK BEVERAGE	HUNLOCK CREEK	PA		
162208	162220	621400	SMOKE SIGNALS	PLAINS	PA		
162208	162222	291931	PLAZA BEVERAGE, INC.	PITTSTON	PA		
162209	162222	185719	BILLS SUPERMARKET	MOSCOW	PA		
162209	162223	660922	DISCOUNT TOBACCO SHP	PECKVILLE	PA		
162209	162225	517722	LAKE REGION IGA	HAWLEY	PA		
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	<b>JMc To Allocate</b>
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	<b>JMc To Allocate</b>
162210	162227	130056	TOBI CORP.	MIDDLETOWN	NY		
162210	162233	594068	CATSKILL DISCOUNT BV	LIBERTY	NY		
<b>TOTAL LOCATIONS: 34</b>				<b>TOTALS</b>		<b>0</b>	

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ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1623						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						1,360 OFFERS (68 Displays)	
DIVISION ALLOCATION:						Indicate number of Offers (20 per Display) to be placed	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE		
162301	0	724066	CIGARETTE WAREHOUSE	PLATTSBURGH	NY		
162301	163830	633761	MINOR'S DISCOUNT BEV	ST ALBANS	VT		
162302	162320	657371	BEVERAGE KING	BOMOSEEN	VT		
162302	162320	494957	POULTNEY CASH MARKET	POULTNEY	VT		
162302	162320	576908	WELLS TRADING POST	WELLS	VT		
162302	162325	114564	BILLMONTS COUNTRY ST	STAMFORD	VT		
162302	162325	386834	N BENNINGTON VARIETY	N BENNINGTON	VT		
162302	162325	114561	NEXT DOOR	POWNA	VT		
162302	162325	623997	SHORT STOP VARIETY	BENNINGTON	VT		
162302	162325	114544	SMOKERS DEN	BENNINGTON	VT		
162303	162322	619977	COUNTRY FEED STORE	AMSTERDAM	NY		
162303	162324	130283	BEEBE'S SERVICE STA	SCHENECTADY	NY		
<b>TOTAL LOCATIONS: 12</b>						<b>TOTALS 0</b>	

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ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1626						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162601	162625	765525	FRONTIER BEVERAGE	BUFFALO	NY		
162601	162626	363986	HANK'S SMOKE SHOP	LEWISTON	NY		
162601	162626	349196	JAY'S	LEWISTON	NY		
162601	162626	790191	MIKE'S TRADING POST	SANBORN	NY		
162601	162626	422076	NO BLANKET	SANBORN	NY		
162601	162626	349198	RANDY'S SMOKE SHOP	LEWISTON	NY		
162601	162626	303562	SMOKIN' JOES #1	SANBORN	NY		
162601	162626	630311	SMOKIN' JOES #3	LEWISTON	NY		
162601	162626	422077	SMOKIN' JOES #4	SANBORN	NY		
162601	162626	579200	SMOKIN' JOES V	SANBORN	NY		
162601	162629	031899	TZETZO BROS.	KENMORE	NY		
162602	162622	601185	49 EXPRESS	BASOM	NY		
162602	162622	197949	JAN'S TOBACCO SHOP	BASOM	NY		
162602	162622	598116	T.P. DELI & FUEL	BASOM	NY		
162602	162622	526968	THE REZ/INDIAN RESV	BASOM	NY		
162603	162625	396973	PARKSIDE DRUG	BUFFALO	NY		
162605	162232	269012	D & M GROCERY	WATERLOO	NY		
162605	162232	763306	WOLCOTT BARGINE CTN	WOLCOTT	NY		
162606	162623	566892	2 CLANS SMOKESHOP	LAWTONS	NY		

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DIVISION 1626						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162606	162623	521624	CROSSROADS	VERSAILLES	NY		
162606	162623	263886	DARREN'S BEARCLAW	IRVING	NY		
162606	162623	502516	IROQUOIS SMOKE SHOP	GOWANDA	NY		
162606	162623	536774	JR'S SMOKESHOP	IRVING	NY		
162606	162623	687893	NATIVE PRIDE	IRVING	NY		
162606	162623	521674	OMNI ENTERPRISES II	IRVING	NY		
162606	162623	509388	ROSEINE'S	GOWANDA	NY		
162606	162623	566889	SANDY'S PLACE	GOWANDA	NY		
162606	162623	128513	SENECA HAWK TOBACCO	IRVING	NY		
162606	162623	440187	TRIPLE J TOBACCO	IRVING	NY		
162606	162623	422357	WOLF'S RUN	IRVING	NY		
162606	162627	269621	JONES SMOKE SHOP	BATH	NY		
162606	162628	460523	ANTONE'S	SALAMANCA	NY		
162606	162628	665431	ANTONE'S II	SALAMANCA	NY		
162606	162628	480762	BEARCLAW TRADING PST	STEAMBURG	NY		
162606	162628	675069	COLDSPRING SMOKE&GA	STEAMBURG	NY		
162606	162628	341824	HOAG'S SMOKESHOP III	SALAMANCA	NY		
162606	162628	368567	KEN'S SMOKESHOP	LIMESTONE	NY		
162606	162628	482404	KENS LOCAL SMOKESHOP	SALAMANCA	NY		

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DIVISION 1626							DORAL	
DIVISION ALLOCATION:							240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)							Indicate number of Offers (20 per Display) to be placed	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE			
162606	162628	389411	LOIS HOAG II	KILL BUCK	NY			
162606	162628	673510	OIL SPRINGS CORNERS	CUBA	NY			
162606	162628	328435	OJ'S SMOKESHOP	STEAMBURG	NY			
162606	162628	675068	RICHARDS SMOKESHOP	STEAMBURG	NY			
162606	162628	340601	RON'S SMOKESHOP	ALLEGANY	NY			
162606	162628	442094	SENECA HAWK PETRO	SALAMANCA	NY			
162606	162628	686767	SENECA JUNCTION	CARROLLTON	NY			
162606	162628	324640	SENECA SMOKE & CRAFT	SALAMANCA	NY			
162606	162628	715424	WHITE MTN TOBACCO	STEAMBURG	NY			
162607	162228	182876	PRESTONS COLONIAL	LAWRENCEVILLE	PA			
162607	162621	553089	COUNTY MKT. 64303	WARREN	PA			
162607	173240	844454	COUNTY MARKET	PUNXSUTAWNEY	PA			
162607	173243	175007	SHOP N SAVE MARKET	DU BOIS	PA			
<b>TOTAL LOCATIONS: 51</b>				<b>TOTALS</b>		<b>0</b>		

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ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1638						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						4,640 OFFERS (232 Displays)	
DIVISION ALLOCATION:						Indicate number of Offers (20 per Display) to be placed	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE		
163801	163827	679787	PAULS REDEMPTION CTR	DERBY	VT		
163802	163821	230124	BOTTOMS UP	FITZWILLIAM	NH		
163802	163821	643587	CHAS GEM	WINCHESTER	NH		
163802	163821	104063	KULICKS SUPER MARKET	WINCHESTER	NH		
163802	163821	552856	ONE STOP PLAZA CONV.	WINCHENDON	MA		
163802	163821	230117	STATELINE GROCERY	FITZWILLIAM	NH		
163802	163821	104065	THE BIG S	WINCHESTER	NH		
163802	163821	104100	VALLEY MARINA	RINDGE	NH		
163802	163822	559739	HARDSCRABBLE VAR.	GREENVILLE	NH		
163802	163822	103172	RT. 13 STATELINE CON	BROOKLINE	NH		
163802	163822	103186	STATE LINE VARIETY	GREENVILLE	NH		
163802	163822	103182	THE COUNTRY MILE	GREENVILLE	NH		
163803	163821	605251	5 STAR BEVERAGE	NORTH WALPOLE	NH		
163803	163821	733076	RIVERSIDE GROCERY	W CHESTERFIELD	NH		
163803	163821	278707	ROUTE 63 COUNTRY	HINSDALE	NH		
163804	163827	317529	BEVERAGE KING #1	WEST LEBANON	NH		
163804	163827	630255	T&R SIDELINES	WEST LEBANON	NH		
163805	163820	103059	BUTCHER BOY MKT	SALEM	NH		
163805	163820	611422	FIRST CHANCE	PELHAM	NH		

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ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

<b>DIVISION 1638</b>						<b>DIVISION ALLOCATION:</b>		<b>DORAL</b>
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)								4,640 OFFERS (232 Displays)
								Indicate number of Offers (20 per Display) to be placed
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE			
163805	163820	064556	FOODS PLUS CONV.	PLAISTOW	NH			
163805	163820	346403	POST TIME	SALEM	NH			
163805	163820	103069	R&B SUPERETTE	PELHAM	NH			
163805	163820	103073	RAYS STATELINE MKT	PELHAM	NH			
163805	163820	104514	SHYERS LOBSTER POUND	SALEM	NH			
163805	163820	702662	SIGNAL VARIETY	PLAISTOW	NH			
163805	163820	103056	TEXACO PAYSAYER	SALEM	NH			
163805	163820	689422	WORLD FAMOUS STATELN	PELHAM	NH			
163806	163826	643741	AD&G VARIETY INC.	FRANKLIN	NH			
163806	163826	412188	CASE N KEG	MEREDITH	NH			
163806	163826	677682	CASE N KEG LACONIA	LACONIA	NH			
163806	163826	755792	CORNER MARKET	CONCORD	NH			
163806	163826	579433	LACONIA SPA	LACONIA	NH			
163807	163823	490714	ANDY'S STATELINE	HUDSON	NH			
163807	163823	572626	AYOTTES STATELINE	HUDSON	NH			
163808	163824	486298	MS. MARKET	MANCHESTER	NH			
<b>TOTAL LOCATIONS: 35</b>						<b>TOTALS</b>		<b>0</b>

X 163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	3104	CS	472920	ALBERT H NOTINI SONS
X 162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	5257	BI	204600	SAM FRANK INC
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	12078	CS	194040	FINKLE DIST INC
X 162302	162325	114561	NEXT DOOR	RT 7	POWNAI	VT	5261	BI	204600	SAM FRANK INC
X 162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	14212	DG	154180	DERIGO SALES, INC
X 163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	5829	CS	281200	HIBBERT & MCGEE INC
X 162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	18621	OH	162800	N.DRESSLER T/A KLEIN
X 162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSION	PA	18640	OH	332400	KEYCO DIST. INC.
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	18336	BI	162800	N.DRESSLER T/A KLEIN
X 163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	3079	CS	462720	N H TOBACCO CORP
X 162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	5764	BI	204600	SAM FRANK INC
✓ 162607	162228	182876	PRESTONS COLONIAL	MAIN STREET & RT 15	LAWRENCEVILLE	PA	16929	SF	655364	BRU CEL DISTRIBUTING
X 163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	3076	CS	472920	ALBERT H NOTINI SONS
X 163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	3076	CS	462720	N H TOBACCO CORP
X 163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	3466	BI	409680	GEO. MELHADO AND CO
X 163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	3451	BI	648240	TBI CORPORATION
X 163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	3033	BI	423295	AUBURN MERCH. DIST.
X 162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	13619	CS	468800	NO COUNTRY CANDY&TOB
X 162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	5201	BI	204600	SAM FRANK INC
X 163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	3079	CS	472920	ALBERT H NOTINI SONS
X 163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	3865	CS	648240	TBI CORPORATION
X 162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	18705	CS	162800	N.DRESSLER T/A KLEIN
X 162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	5201	CS	211050	J.GALANES & SONS INC
X 163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	3048	BI	462720	N H TOBACCO CORP
X 163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	3447	BI	409680	GEO. MELHADO AND CO
X 163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	3784	BI	409680	GEO. MELHADO AND CO
X 163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	3079	CS	472920	ALBERT H NOTINI SONS
X 163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	3470	BI	409680	GEO. MELHADO AND CO
X 163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	3048	BI	409680	GEO. MELHADO AND CO
X 162307	162327	178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY	12586	CS	442680	MOUNTAIN CANDY & CIG
✓ 162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	10940	CS	181760	EMPIRE CANDY & TOB.
163805	163820	650809	U S GAS INC	362 N BROADWAY	SALEM	NH	3079	CS	462720	N H TOBACCO CORP
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	12118	CS	611800	STANDARD ROSENBAUM
162202	0	172414	WAYNE DRUGS	24 W BRIDGE ST	OSWEGO	NY	13126	DG	26300	AUER & COMPANY
163809	163828	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	5491	BI	315288	DOWLINGS INC.
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	18643	OH	162800	N.DRESSLER T/A KLEIN
163806	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH	3235	CS	503160	PINE STATE TOB.&CDY.
✓ 162202	162232	763306	WOLCOTT BARGINE CTN	10 NEW HARTFORD ST	WOLCOTT	NY	14590	OH	88080	J. A. CALDERON CO.
X 163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	3076	CS	472920	ALBERT H NOTINI SONS

## DATAGRAB

SR TERR	RR TERR	ACCT	FULL NAME	ADDR1	CITY	STATE	ZIP	SEG	VAP WHLSR	VAP WHLSR NAME
X 163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	3609	CN	648240	TBI CORPORATION
162208	162221	573465	AHART MARKETS	326 S WALNUT ST	BATH	PA	18014	SM	162800	N.DRESSLER T/A KLEIN
X 163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	3051	BI	648240	TBI CORPORATION
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARRE	PA	18701	TB	162800	N.DRESSLER T/A KLEIN
X 163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	3051	BI	462720	N H TOBACCO CORP
X 162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	12306	CS	194040	FINKLE DIST INC
163809	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	5641	CS	281200	HIBBERT & MCGEE INC
X 162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	5732	BI	204600	SAM FRANK INC
X 163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	3784	OH	409680	GEO. MELHADO AND CO
X 162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	5352	BI	503160	PINE STATE TOB.&CDY.
X 162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	18444	SM	24660	ASSOCIATED WHOL INC
X 163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	3447	BI	409680	GEO. MELHADO AND CO
X 163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	3079	CS	648240	TBI CORPORATION
X 162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	14850	CS	186350	F&T DISTRIBUTING
X 163806	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	3253	CS	91800	CAPITAL CANDY CO INC
X 163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	3246	CS	91800	CAPITAL CANDY CO INC
X 162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	12754	CS	442680	MOUNTAIN CANDY & CIG
X 163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	3470	BI	409680	GEO. MELHADO AND CO
X 162605	162231	269440	CHUCKS MOBIL MART	STATE&MEADOW ST	ITHACA	NY	14850	CN	186350	F&T DISTRIBUTING
X 163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	3301	CS	396640	MANCHESTER TOBACCO
X 162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	12010	CS	194040	FINKLE DIST INC
X 162202	162232	269012	D & M GROCERY	14 SWIFT ST	WATERLOO	NY	13165	CS	533288	JONES MCINTOSH INC
X 162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTT'S BEV&TOBACCO C	ENDICOTT	NY	13760	CS	278580	HERKIMER WHOLE. CO.
X 162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	18452	CS	162800	N.DRESSLER T/A KLEIN
X 162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	13820	TB	533288	JONES MCINTOSH INC
X 162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FAL	NY	12803	CS	194040	FINKLE DIST INC
X 162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	18847	BI	162800	N.DRESSLER T/A KLEIN
X 163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	3076	CS	462720	N H TOBACCO CORP
X 163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	3865	CS	423295	AUBURN MERCH. DIST.
162308	0	730141	FOUR STAR	67 COTTAGE ST	POUGHKEEPSIE	NY	12601	IN	203290	HARRY FORTUNIS INC
X 162601	162625	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	14213	CS	81120	BUFFALO TOBACCO PROD
162308	162328	619772	GETTY SERVICE STATIO	355 MILL ST	POUGHKEEPSIE	NY	12601	GK	203290	HARRY FORTUNIS INC
X 163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	3048	BI	462720	N H TOBACCO CORP
162204	162226	489799	JOHN WOLCOTT'S MOBIL	1015 UNION CENTER MA	ENDICOTT	NY	13760	CN	278580	HERKIMER WHOLE. CO.
X 162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	14810	CS	317880	R L JONES & SONS
X 163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	3246	CS	572568	SAM'S CLUB #6386
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	18603	CS	162800	N.DRESSLER T/A KLEIN
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	5404	CS	281200	HIBBERT & MCGEE INC
X 162301	163830	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	5478	CS	315288	DOWLINGS INC.
163807	163823	104365	MR MARKET INC.	297 SPRUCE ST	MANCHESTER	NH	3103	CN	396640	MANCHESTER TOBACCO

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## WORKPLAN PROMOTION WORKSHEET

 PAGE: 1  
 DATE: 97-05-30  
 TIME: 12:10 PM

PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS				VAP WHOLESALER	PLAN	REVISED
								IND	VOL	ACCT	PHONE #		SUG	PLAN
												SKUS	SKUS	
162202	171473	162239	SHAMPINE'S TOBA	CARTHAGE	NY	13619	CS	1,229	(315)493-4512	468800	NO COUNTR	0	0	
162202	172414	162202	WAYNE DRUGS	OSWEGO	NY	13126	DG	902	(315)343-5722			0	0	
162202	269012	162232	D & M GROCERY	WATERLOO	NY	13165	CS	1,513	(315)539-3831	533288	JONES MCI	0	0	
162202	763306	162232	WOLCOTT BARGINE	WOLCOTT	NY	14590	OH	1,096	(315)594-2517	088080	J. A. CAL	0	0	
162204	489799	162226	JOHN WOLCOTT'S	ENDICOTT	NY	13760	CN	848	(607)754-0246	278580	HERKIMER	5	5	
162204	621026	162226	DAHLICH DIST.	ENDICOTT	NY	13760	CS	1,850	(607)754-4261	278580	HERKIMER	0	0	
162204	651111	162223	FAMILY FARM	SUSQUEHANNA	PA	18847	BI	1,011	(717)853-4180	162800	N.DRESSLE	0	0	
162206	294072	162233	ETC ETC	ONEONTA	NY	13820	TB	806	(607)432-8172	533288	JONES MCI	0	0	
162208	185578	162220	ANTHRACITE NEWS	WILKES BARRE	PA	18701	TB	895	(717)823-7848	162800	N.DRESSLE	1	1	
162208	291931	162222	PLAFA BEVERAGE,	PITTSSTON	PA	18640	OH	830	(717)654-2680	332400	KEYCO DIS	0	0	
162208	422035	162220	PIKES CREEK BEV	HUNLOCK CREEK	PA	18621	OH	953	(717)477-3566	162800	N.DRESSLE	0	0	
162208	516457	162224	LAUEACH, INC.	BERWICK	PA	18603	CS	2,870	(717)752-3571	162800	N.DRESSLE	0	0	
162208	553220	162222	WESTSIDE BEVERA	EXETER	PA	18643	OH	975	(717)654-6775	162800	N.DRESSLE	5	5	
162208	573465	162221	AHART MARKETS	BATH	PA	18014	SM	800	(610)837-0900	162800	N.DRESSLE	0	0	
162208	621400	162220	SMOKE SIGNALS	PLAINS	PA	18705	CS	900	(717)822-5058	162800	N.DRESSLE	0	0	
162209	185719	162222	BILLS SUPERMARK	MOSCOW	PA	18444	SM	1,017	(717)842-7461	024660	ASSOCIATE	0	0	
162209	660922	162223	DISCOUNT TOBACC	PECKVILLE	PA	18452	CS	1,650	(717)383-6944	162800	N.DRESSLE	0	0	
162210	130056	162227	TOBI CORP.	MIDDLETOWN	NY	10940	CS	1,000	(914)342-2200	181760	EMPIRE CA	0	0	
162210	594068	162233	CATEKILL DISCOU	LIBERTY	NY	12754	CS	1,043	(914)292-7050	442680	MOUNTAIN	0	0	
162210	660303	162227	POCONO CONVENIE	MATAMORAS	PA	18336	BI	2,500	(717)491-2156	162800	N.DRESSLE	0	0	
162301	633761	162323	MINOR'S DISCOUN	ST ALBANS	VT	5478	CS	1,509	(802)524-4338	315288	DOWLINGS	0	0	
162301	717500	163029	MCGEEGOR'S PHAR	WINDOOSKI	VT	5404	CS	1,430	(802)655-1445	281200	HIBBERT &	0	0	
162302	114544	162325	SMOKERS DEN	BENNINGTON	VT	5201	CS	2,500	(802)442-2861	211050	J.GALANES	0	0	
162302	114561	162325	NEXT DOOR	POWNAI	VT	5261	BI	2,700	(802)823-7240	204600	SAM FRANK	0	0	
162302	114564	162325	BILIMONTS COUNT	STAMFORD	VT	5352	BI	1,000	(802)694-1416	503160	PINE STAT	0	0	
162302	386834	162325	N BENNINGTON VA	N BENNINGTON	VT	5257	BI	1,800	(802)447-0431	204600	SAM FRANK	0	0	
162302	452987	162320	EZ DUZZIT	SOUTH GLENS FAL	NY	12803	CS	2,000	(518)745-8702	194040	FINKLE DI	0	0	
162302	494957	162320	POULTNEY CASH M	POULTNEY	VT	5764	BI	1,050	(802)287-5732	204600	SAM FRANK	0	0	
162302	623997	162325	SHORT STOP VARI	BENNINGTON	VT	5201	BI	3,000	(802)447-1011	204600	SAM FRANK	0	0	
162302	657371	162320	BEVERAGE KING	BOMOSEEN	VT	5732	BI	950	(802)468-8917	204600	SAM FRANK	0	0	
162303	130283	162324	BEEBE'S SERVICE	SCHENECTADY	NY	12306	CS	1,081	(518)355-0721	194040	FINKLE DI	0	0	
162303	177253	162234	NAI'S GROCERY	GLOVERSVILLE	NY	12078	CS	1,160	(518)725-8122	194040	FINKLE DI	0	0	
162303	619977	162322	COUNTRY FEED ST	AMSTERDAM	NY	12010	CS	1,650	(518)842-5360	194040	FINKLE DI	0	0	
162304	500871	162321	VITA MART	MECHANICVILLE	NY	12118	CS	800	(518)664-6801	611800	STANDARD-	0	0	
162307	178829	162327	THRUWAY PHARMAC	WALDEN	NY	12586	CS	1,015	(914)778-3535	442680	MOUNTAIN	0	0	
162308	619772	162328	GETTY SERVICE S	POUGHKEEPSIE	NY	12601	GK	1,150	(914)473-1442	203290	HARRY FOU	5	5	
162308	730141	162308	FOUR STAR	POUGHKEEPSIE	NY	12601	IN	2,400	(914)473-1793	203290	HARRY FOU	0	0	
162601	765525	162625	FRONTIER BEVERA	BUFFALO	NY	14213	CS	900	(716)883-6277	081120	BUFFALO T	0	0	
162603	396973	162625	PARKSIDE DRUG	BUFFALO	NY	14212	DG	1,810	(716)895-8811	154180	DERIGO SA	0	0	
162605	269440	162231	CHUCKS MOBIL MA	ITHACA	NY	14850	CN	800	(607)272-3008	186350	F&T DISTR	0	0	
162605	703515	162231	C&C TOBACCO OUT	ITHACA	NY	14850	CS	1,550	(607)272-4341	186350	F&T DISTR	0	0	
162606	269621	162225	JONES SMOKE SHO	BATH	NY	14810	CS	826	(607)776-3552	317880	R L JONES	0	0	
162607	182876	162228	PRESTONS COLON	LAWRENCEVILLE	PA	16929	SP	1,465	(717)827-2222	655364	BRU-CEL D	0	0	
163801	679787	163827	PAULS REDEMPtio	DERBY	VT	5829	CS	1,026	(802)766-2522	281200	HIBBERT &	0	0	
163802	103172	163822	RT. 13 STATELIN	BROOKLINE	NH	3033	BI	3,400	(603)673-5475	423295	AUBURN ME	0	0	
163802	103182	163822	THE COUNTRY MIL	GREENVILLE	NH	3048	BI	4,100	(603)878-1040	409680	GEO. MELH	0	0	
163802	103186	163822	STATE LINE VARI	GREENVILLE	NH	3048	BI	1,800	(603)878-2358	462720	N H TOBAC	0	0	
163802	559739	163822	HARDSCRABBLE VA	GREENVILLE	NH	3048	BI	939	(603)878-4350	462720	N H TOBAC	0	0	
163803	104065	163821	THE BIG S	WINCHESTER	NH	3470	BI	1,988	(603)239-4491	409680	GEO. MELH	0	0	
163803	230117	163821	STATELINE GROCE	FITZWILLIAM	NH	3447	BI	1,308	(603)585-9451	409680	GEO. MELH	0	0	
163803	230124	163821	BOTTOMS UP	FITZWILLIAM	NH	3447	BI	2,050	(603)585-9073	409680	GEO. MELH	0	0	
163803	278707	163821	ROUTE 63 COUNTR	HINSDALE	NH	3451	BI	2,550	(603)336-5459	648240	TBI CORPO	0	0	

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PLAN REVISED  
SUG PLAN  
SKUS SKUS  
VAP WHOLESALE/R

TERP	ACCT	REFAIL NAME	CITY	ST	ZIP	CHAIN-ID	SEG	IND	VOL	ACCT	PHONE	#	VAP	WHOLESALE/R	SUG	PLAN	SKUS	SKUS
163803	605251	5 STAR BEVERAGE	NORTH WAT.POLE	NH	3609		CN		1,320	(603)445-2540	648240	TBI	CORPO		0		0	0
163803	643587	CHAS GEM	WINCHESTER	NH	3470		BI		3,800	(603)239-6440	409680	GEO.	MELH		0		0	0
163803	733076	RIVERSIDE GROCE	W CHESTERFIELD	NH	3466		BI		1,800	(603)256-6626	409680	GEO.	MELH		0		0	0
163804	317529	BEVERAGE KING #	WEST LEBANON	NH	3784		OH		1,315	(603)298-5817	409680	GEO.	MELH		0		0	0
163804	630255	WEST LEBANON	WEST LEBANON	NH	3784		BI		1,074	(603)298-8295	409680	GEO.	MELH		0		0	0
163805	064556	FOOT PLUS CONV	PLAISTOW	NH	3865		CS		18,000	(603)382-8589	423295	AUBURN	ME		0		0	0
163805	103056	TEXACO PAYSAYER	SALEM	NH	3079		CS		5,602	(603)893-8985	472920	ALBERT	H		0		0	0
163805	103069	RAB SUPERETTE	PELHAM	NH	3076		CS		1,433	(603)635-2229	472920	ALBERT	H		0		0	0
163805	103073	PAVS STATELINE	PELHAM	NH	3076		CS		1,970	(603)635-7625	462720	N H	TOBAC		0		0	0
163805	104514	SHYERS LOBSTER	SALEM	NH	3079		CS		1,060	(603)898-2602	472920	ALBERT	H		0		0	0
163805	346403	POST-TIME	SALEM	NH	3079		CS		4,000	(603)898-3704	462720	N H	TOBAC		0		0	0
163805	611422	FIRST CHANCE	PELHAM	NH	3076		CS		917	(603)635-7643	462720	N H	TOBAC		0		0	0
163805	650809	U S GAS INC	SALEM	NH	3079		CN		1,894	(603)894-4111	462720	N H	TOBAC		5		5	5
163805	689422	WORLD FAMOUS ST	PELHAM	NH	3076		CS		2,904	(603)635-3107	472920	ALBERT	H		0		0	0
163805	702662	SIGNAL VARIETY	PLAISTOW	NH	3865		CS		2,436	(603)382-2938	648240	TBI	CORPO		0		0	0
163806	573876	WILLOW HILL FOO	FRANKLIN	NH	3235		CS		800	(603)934-7228	503160	PINE	STAT		0		0	0
163806	579433	LACONIA SPA	LACONIA	NH	3246		CS		850	(603)524-3756	572568	SAM'S	CLU		0		0	0
163806	677682	CASE-N-KEG LACO	LACONIA	NH	3246		CS		1,500	(603)524-7254	091800	CAPITAL	C		0		0	0
163806	743970	MEREDITH	CONCORD	NH	3301		CS		1,430	(603)279-7443	091800	CAPITAL	C		0		0	0
163806	755792	CORNER MARKET	CONCORD	NH	3301		CS		935	(603)228-8288	396640	MANCHESTER		0		0	0	0
163807	104365	MR MARKET INC.	MANCHESTER	NH	3103		CN		919	(603)668-6188	396640	MANCHESTER		5		5	5	5
163807	486298	MS. MARKET	MANCHESTER	NH	3104		CS		1,873	(603)627-7032	472920	ALBERT	H		0		0	0
163807	490714	ANDY'S STATELINE	HUDSON	NH	3051		BI		915	(603)880-7655	503160	PINE	STAT		0		0	0
163807	572626	AVOTTES STATELINE	HUDSON	NH	3051		BI		4,315	(603)883-5235	462720	N H	TOBAC		0		0	0
163809	289988	WEST ADDISON GE	WEST ADDISON	VT	5491		BI		843	(802)759-2071	281200	HIBBERT	E		0		0	0
163809	334692	BEVERAGE BARON	BARRE	VT	5641		CS		883	(802)479-9227	281200	HIBBERT	E		0		0	0

\*\*\*\* END OF REPORT \*\*\*\*

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PROMOTION TOTAL ACCOUNTS 78 TOTAL QUANTITY 26

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## WORKPLAN PROMOTION WORKSHEET

 PAGE: 1  
 DATE: 97-05-30  
 TIME: 12:10 PM

PROMOTION: 700465 WIN AUGUST B2G2F

TERR	ACCT	RETAIL NAME	CITY	ST	ZIP	CHAIN-ID	SIS			ACCT PHONE #	VAP WHOLESALER	PLAN	REVISED
							SEG	IND	VOL			SUG	PLAN
												SKUS	SKUS
162202	171473	162239	SHAMPINE'S TOBA	CARTHAGE	NY	13619	CS		1,229	(315)493-4512	468800 NO COUNTR	0	0
162202	172414	162202	WAYNE DRUGS	OSWEGO	NY	13126	DG		902	(315)343-5722		0	0
162202	269012	162232	D & M GROCERY	WATERLOO	NY	13165	CS		1,513	(315)539-3831	533288 JONES MCI	0	0
162202	763306	162232	WOLCOTT BARGINE	WOLCOTT	NY	14590	OH		1,096	(315)594-2517	088080 J. A. CAL	0	0
162204	489799	162226	JOHN WOLCOTT'S	ENDICOTT	NY	13760	CN		848	(607)754-0246	278580 HERKIMER	5	5
162204	621026	162226	DAHULICH DIST.	ENDICOTT	NY	13760	CS		1,850	(607)754-4261	278580 HERKIMER	0	0
162204	651111	162223	FAMILY FARM	SUSQUEHANNA	PA	18847	BI		1,011	(717)853-4180	162800 N.DRESSLE	0	0
162206	294072	162233	ETC ETC	ONEONTA	NY	13820	TB		806	(607)432-8172	533288 JONES MCI	0	0
162208	185578	162220	ANTHRACITE NEWS	WILKES BARRE	PA	18701	TB		895	(717)823-7848	162800 N.DRESSLE	1	1
162208	291931	162222	PLAZA BEVERAGE,	PITTSBURGH	PA	18640	OH		830	(717)654-2680	332400 KEYCO DIS	0	0
162208	422035	162220	PIKES CREEK BEV	HUNLOCK CREEK	PA	18621	OH		953	(717)477-3566	162800 N.DRESSLE	0	0
162208	516457	162224	LAUEACH, INC.	BERWICK	PA	18603	CS		2,870	(717)752-3571	162800 N.DRESSLE	0	0
162208	553220	162222	WESTSIDE BEVERA	EXETER	PA	18643	OH		975	(717)654-6775	162800 N.DRESSLE	5	5
162208	573465	162221	AHART MARKETS	BATH	PA	18014	SM		800	(610)837-0900	162800 N.DRESSLE	0	0
162208	621400	162220	SMOKE SIGNALS	PLAINS	PA	18705	CS		900	(717)822-5058	162800 N.DRESSLE	0	0
162209	185719	162222	BILLS SUPERMARK	MOSCOW	PA	18444	SM		1,017	(717)842-7461	024660 ASSOCIATE	0	0
162209	660922	162223	DISCOUNT TOBACC	PECKVILLE	PA	18452	CS		1,650	(717)383-6944	162800 N.DRESSLE	0	0
162210	130056	162227	TOBI CORP.	MIDDLETOWN	NY	10940	CS		1,000	(914)342-2200	181760 EMPIRE CA	0	0
162210	594068	162233	CATEKILL DISCOU	LIBERTY	NY	12754	CS		1,043	(914)292-7050	442680 MOUNTAIN	0	0
162210	660303	162227	POCCNO CONVENIE	MATAMORAS	PA	18336	BI		2,500	(717)491-2156	162800 N.DRESSLE	0	0
162301	633761	162323	MINOR'S DISCOUN	ST ALBANS	VT	5478	CS		1,509	(802)524-4338	315288 DOWLINGS	0	0
162301	717500	163829	MCGREGOR'S PHAR	WINOOSKI	VT	5404	CS		1,430	(802)655-1445	281200 HIBBERT &	0	0
162302	114544	162325	SMOKERS DEN	BENNINGTON	VT	5201	CS		2,500	(802)442-2861	211050 J.GALANES	0	0
162302	114561	162325	NEXT DOOR	POWELL	VT	5261	BI		2,700	(802)823-7240	204600 SAM FRANK	0	0
162302	114564	162325	BILLMONT'S COUNT	STAMFORD	VT	5352	BI		1,000	(802)694-1416	503160 PINE STAT	0	0
162302	386834	162325	N BENNINGTON VA	N BENNINGTON	VT	5257	BI		1,800	(802)447-0431	204600 SAM FRANK	0	0
162302	452987	162320	EZ FUZZIT	SOUTH GLENS FALLS	NY	12803	CS		2,000	(518)745-8702	194040 FINKLE DI	0	0
162302	494957	162320	POULTNEY CASH M	POULTNEY	VT	5764	BI		1,050	(802)287-5732	204600 SAM FRANK	0	0
162302	623997	162325	SHORT STOP VARI	BENNINGTON	VT	5201	BI		3,000	(802)447-1011	204600 SAM FRANK	0	0
162302	657371	162320	BEVERAGE KING	BOMOSEEN	VT	5732	BI		950	(802)468-8917	204600 SAM FRANK	0	0
162303	130283	162324	BREEB'S SERVICE	SCHENECTADY	NY	12306	CS		1,081	(518)355-0721	194040 FINKLE DI	0	0
162303	177253	162234	NAIFS GROCERY	GLOVERSVILLE	NY	12078	CS		1,160	(518)725-8122	194040 FINKLE DI	0	0
162303	619977	162322	COUNTRY FEED ST	AMSTERDAM	NY	12010	CS		1,650	(518)842-5360	194040 FINKLE DI	0	0
162304	500871	162321	VITA MART	MECHANICVILLE	NY	12118	CS		800	(518)664-6801	611800 STANDARD-	0	0
162307	178829	162327	THRUWAY PHARMAC	WALDEN	NY	12586	CS		1,015	(914)778-3535	442680 MOUNTAIN	0	0
162308	619772	162328	GETTY SERVICE S	POUGHKEEPSIE	NY	12601	GK		1,150	(914)473-1442	203290 HARRY FOU	5	5
162308	730141	162308	FOUR STAR	POUGHKEEPSIE	NY	12601	IN		2,400	(914)473-1793	203290 HARRY FOU	0	0
162601	765525	162625	FRONTIER BEVERA	BUFFALO	NY	14213	CS		900	(716)883-6277	081120 BUFFALO T	0	0
162603	396973	162625	PARKSIDE DRUG	BUFFALO	NY	14212	DG		1,810	(716)895-8811	154180 DERIGO SA	0	0
162605	269440	162231	CHUCKS MOBIL MA	ITHACA	NY	14850	CN		800	(607)272-3008	186350 F&T DISTR	0	0
162605	703515	162231	C&C TOBACCO OUT	ITHACA	NY	14850	CS		1,550	(607)272-4341	186350 F&T DISTR	0	0
162606	269621	162225	JONES SMOKE SHO	BATH	NY	14810	CS		826	(607)776-3552	317880 R L JONES	0	0
162607	182876	162228	PRESTONS COLON	LAWRENCEVILLE	PA	16929	SF		1,465	(717)827-2222	655364 BRU-CEL D	0	0
163801	679787	163827	PAULS REDEMPTIO	DERBY	VT	5829	CS		1,026	(802)766-2522	281200 HIBBERT &	0	0
163802	103172	163822	RT. 13 STATELIN	BROOKLINE	NH	3033	BI		3,400	(603)673-5475	423295 AUBURN ME	0	0
163802	103182	163822	THE COUNTRY MIL	GREENVILLE	NH	3048	BI		4,100	(603)878-1040	409680 GEO. MELH	0	0
163802	103186	163822	STATE LINE VARI	GREENVILLE	NH	3048	BI		1,800	(603)878-2358	462720 N H TOBAC	0	0
163802	559739	163822	HARDSCRABBLE VA	GREENVILLE	NH	3048	BI		939	(603)878-4350	462720 N H TOBAC	0	0
163803	104065	163821	THE BIG S	WINCHESTER	NH	3470	BI		1,988	(603)239-4491	409680 GEO. MELH	0	0
163803	230117	163821	STATELINE GROCE	FITZWILLIAM	NH	3447	BI		1,308	(603)585-9451	409680 GEO. MELH	0	0
163803	230124	163821	BOTTOMS UP	FITZWILLIAM	NH	3447	BI		2,050	(603)585-9073	409680 GEO. MELH	0	0
163803	278707	163821	ROUTE 63 COUNTR	HINSDALE	NH	3451	BI		2,550	(603)336-5459	648240 TBI CORPO	0	0

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PROMOTION: 700465 WIN AUGUST B2G2F

SIS												PLAN	REVISED
TERR	ACCT	RETAIL NAME	CITY	ST	ZIP	CHAIN-ID	SEG	IND	VOL	ACCT PHONE #	VAP WHOLESALER	SUG	PLAN
												SKUS	SKUS
163803	605251	163825	5 STAR BEVERAGE	NORTH WALPOLE	NH	3609	CN	1,320	(603)445-2540	648240	TBI CORPO	0	0
163803	643587	163821	CHAS GEM	WINCHESTER	NH	3470	BI	3,800	(603)239-6430	409680	GEO. MELH	0	0
163803	733076	163821	RIVERSIDE GROCE	W CHESTERFIELD	NH	3466	BI	1,800	(603)256-6626	409680	GEO. MELH	0	0
163804	317529	163827	BEVERAGE KING #	WEST LEBANON	NH	3784	OH	1,315	(603)298-5817	409680	GEO. MELH	0	0
163804	630255	163827	T&R SIDELINES	WEST LEBANON	NH	3784	BI	1,074	(603)298-8295	409680	GEO. MELH	0	0
163805	064556	163820	FOODS PLUS CONV	PLAISTOW	NH	3865	CS	18,000	(603)382-8589	423295	AUBURN ME	0	0
163805	103056	163820	TEXACO PAYSAYER	SALEM	NH	3079	CS	5,602	(603)893-8985	472920	ALBERT H	0	0
163805	103069	163820	R&B SUPERETTE	PELHAM	NH	3076	CS	1,433	(603)635-2229	472920	ALBERT H	0	0
163805	103073	163820	RAVS STATELINE	PELHAM	NH	3076	CS	1,970	(603)635-7625	462720	N H TOBAC	0	0
163805	104514	163820	SHYERS LOBSTER	SALEM	NH	3079	CS	1,060	(603)898-2602	472920	ALBERT H	0	0
163805	346403	163820	POST-TIME	SALEM	NH	3079	CS	4,000	(603)898-3704	462720	N H TOBAC	0	0
163805	611422	163820	FIRST CHANCE	PELHAM	NH	3076	CS	917	(603)635-7643	462720	N H TOBAC	0	0
163805	650809	163820	U S GAS INC	SALEM	NH	3079	CN	1,894	(603)894-4111	462720	N H TOBAC	5	5
163805	689422	163820	WORLD FAMOUS ST	PELHAM	NH	3076	CS	2,904	(603)635-3107	472920	ALBERT H	0	0
163805	702662	163820	SIGNAL VARIETY	PLAISTOW	NH	3865	CS	2,436	(603)382-2938	648240	TBI CORPO	0	0
163806	573876	163826	WILLOW HILL FOO	FRANKLIN	NH	3235	CS	800	(603)934-7228	503160	PINE STAT	0	0
163806	579433	163826	LACONIA SPA	LACONIA	NH	3246	CS	850	(603)524-3756	572568	SAM'S CLU	0	0
163806	677682	163826	CASE-N-KEG LACO	LACONIA	NH	3246	CS	1,500	(603)524-7254	091800	CAPITAL C	0	0
163806	743970	163826	CASE-N-KEG	MEREDITH	NH	3253	CS	1,430	(603)279-7443	091800	CAPITAL C	0	0
163806	755792	163826	CORNER MARKET	CONCORD	NH	3301	CS	935	(603)228-8288	396640	MANCHESTE	0	0
163807	104365	163823	MR MARKET INC.	MANCHESTER	NH	3103	CN	919	(603)668-6188	396640	MANCHESTE	5	5
163807	486298	163824	MS. MARKET	MANCHESTER	NH	3104	CS	1,873	(603)627-7032	472920	ALBERT H	0	0
163807	490714	163823	ANDY'S STATELIN	HUDSON	NH	3051	BI	915	(603)880-7655	503160	PINE STAT	0	0
163807	572626	163823	AYOTTES STATELI	HUDSON	NH	3051	BI	4,315	(603)883-5235	462720	N H TOBAC	0	0
163809	289988	163828	WEST ADDISON GE	WEST ADDISON	VT	5491	BI	843	(802)759-2071	281200	HIBBERT &	0	0
163809	334692	163828	BEVERAGE BARON	BARRE	VT	5641	CS	883	(802)479-9227	281200	HIBBERT &	0	0

PAGE BREAK TOTAL ACCOUNTS 78 TOTAL QUANTITY 26 26

PROMOTION TOTAL ACCOUNTS 78 TOTAL QUANTITY 26 26

\*\*\*\* END OF REPORT \*\*\*\*

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3rd Qtr Insert  
Mega

MG97 MEGA OUTLETS / 1997 16XXXX JUDITH A CAMPBELL 01/13/97 NUMBER OF ENTRIES: 108 REGULAR CREATION BY ADDING

ARLT CALL	ACC/EMP	NAME	ADDRESS LINE 1	ADDRESS LINE 2	CITY	ST	ZIP	INVALID DATA
162201	C24	88363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	13683	
162201	C24	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	13683	
162201	C24	130280	OIONKAAONWE SMOKE SH	ROUTE 37	ROOSEVELTOWN	NY	13683	
162201	C24	492340	GANIENKEH	PO BOX 85	ROUTE 11	ALTONA	NY	12910
162201	C24	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	13683	
162201	C24	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	13655	
162201	C24	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	12914	
162201	C24	562598	KANIKENKEHAKA GAS	ROUTE 37 - BOX 919	HOGANSBURG	NY	13655	
162201	C24	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	13655	
162201	C24	596086	J.E.N. TOBACCO	BOX 134B - ROUTE 37	BOMBAY	NY	12914	
162201	C4	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	13655	
162202	C24	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	13619	
162204	A24	269987	JIMS GROCERY	450 CANTON ST	TROY	PA	16947	
162204	C24	310108	SHEDDENS WHOLESAL	RT. 14	FASSETT	PA	16925	
162204	C24	581942	SUSQUEHANNA BEVERAGE	SOUTH MAIN STREET	ROUTE 11	HALLSTEAD	PA	18822
162204	C24	635914	SMOKIN JOES TOB SHOP	SR 171	BOX 110R	SUSQUEHANNA	PA	18847
162204	C24	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	18472	
162204	C24	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	18840	
162204	C24	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	18818	
162204	C24	750647	SMOKIN JOE'S	38 KINGS VLG	ROUTE 901	MINERSVILLE	PA	17954
162205	C52	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	ROUTE 11	NEDROW	NY	13120
162205	C52	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	RR BOX 64	NEDROW	NY	13120
162206	C24	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY	13357	
162206	C52	685454	ONEIDA NATION CASINO	RT. 46	ONEIDA	NY	13421	
162206	C52	700217	ONEIDA SMOKE SHOP	ROUTE 46 & TERRITORY	ONEIDA	NY	13421	
162206	C52	701565	SAV CN GAS	5233 PATRICK RD	VERONA	NY	13478	
162208	C24	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	18603	
162208	C24	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	18705	
162209	C24	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	18505	
162209	C24	646088	TOBACCO ROAD 111	RT 590	HAMLIN SHOPPING PLAZ	HAMLIN	PA	18427
162209	C24	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	18452	
162209	C24	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA	18344	
162209	C24	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	18301	
162209	C24	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 6	TANNERSVILLE	PA	18372	
162210	C12	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	ROUTE 6	MATAMORAS	PA	18336
162301	C24	633761	MINOR'S DISCOUNT REV	375 LAKE ST	ST ALBANS	VT	54780	
162301	C24	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	12901	
162302	C24	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	52010	
162302	C24	114561	NEXT DOOR	RT 7	POWNA	VT	52610	
162302	C24	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	53520	
162302	C24	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	52570	
162302	C24	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	57640	
162302	C24	576908	WELLS TRADING POST	RTE 30	BOX 56	WELLS	VT	57740
162302	C24	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	52010	
162302	C24	657371	BEVEPAGE KING	RTE 4A	BOMOSEEN	VT	57320	
162303	C24	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	12306	
162303	C24	619977	COUNTRY FEED STORE	ROUTE 30	UPP MARKET	AMSTERDAM	NY	12010
162601	C24	303562	SMOKIN' JOES #1	2293 SAUNDERS	SETTLEMENT RD.	SANBORN	NY	14132
162601	C24	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	14092	
162601	C24	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	14092	
162601	C24	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	14132	
162601	C24	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	14132	
162602	C52	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	14013	
162602	C52	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	14013	

X - Received 8 - Case Displays

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MG97 MEGA OUTLETS / 1997 16XXXX JUDITH A CAMPBELL 01/13/97 NUMBER OF ENTRIES: 108 REGULAR CREATION BY ADDING

ARDT	CALL	ACC/EMP	NAME	ADDRESS LINE 1	ADDRESS LINE 2	CITY	ST	ZIP	INVALID DATA
162602	C52	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD		BASOM	NY	14013	
162602	C52	601185	49 EXPRESS	409 BLOOMINGDALE RD		BASOM	NY	14013	
162602	C52	742675	ARROWHEAD SMOKE SHOP	852 BLOOMINGDALE RD		BASOM	NY	14013	
162606	C0	35972	SENECA ONE STOP #050	709 BROAD ST		SALAMANCA	NY	14779	
162606	C12	665431	ANTONE'S II	CENTER & BROAD ST		SALAMANCA	NY	14779	
162606	C24	128513	SENECA HAWK TOBACCO	PROJECT	RTS 5 & 20	IRVING	NY	14081	
162606	C24	269621	JONES SMOKE SHOP	16 W STEUBEN ST		BATH	NY	14810	
162606	C24	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD		STEAMBURG	NY	14783	
162606	C24	368567	KEN'S SMOKESHOP	2001 ROUTE 219		LIMESTONE	NY	14753	
162606	C24	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	PO BOX 326	IRVING	NY	14081	
162606	C24	482404	KENS LOCAL SMOKESHOP	7 MAIN ST		SALAMANCA	NY	14779	
162606	C24	509388	ROSEINE'S	1832 BUSH RD		GOWANDA	NY	14070	
162606	C24	521674	OMNI ENTERPRISES II	11326 FARNHAM RD		IRVING	NY	14081	
162606	C24	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD		IRVING	NY	14081	
162606	C24	566889	SANDY'S PLACE	RT. 438		GOWANDA	NY	14070	
162606	C24	673510	OTL SPRINGS CORNERS	W SHORE ROAD		CUBA	NY	14727	
162606	C24	675068	RICHARDS SMOKESHOP	2164 W PERIMETER ROA		STEAMBURG	NY	14783	
162606	C24	675069	COLDSPRING SMOKE&GAS	W PERIMETER ROAD		STEAMBURG	NY	14783	
162606	C24	687893	NATIVE PRIDE	ROUTE 20 & MILESTRIP		IRVING	NY	14081	
162606	C24	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD		IRVING	NY	14081	
162606	C24	737880	JWS ENTERPRISES III	685 BROAD ST		SALAMANCA	NY	14779	
163801	C24	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	NEWPORT-DERBY ROAD	DERBY	VT	58290	
163802	C24	559739	HARDSCRABBLE VAR.	880 VALLEY RD		GREENVILLE	NH	30480	
163802	C52	103172	RT. 13 STATELINE CON	RT 13		BROOKLINE	NH	30330	
163802	C52	103182	THE COUNTRY MILE	RT 31		GREENVILLE	NH	30480	
163802	C52	103186	STATE LINE VARIETY	RT 31 & 124		GREENVILLE	NH	30480	
163803	C24	104063	KULICKS SUPER MARKET	WARWICK RD		WINCHESTER	NH	34700	
163803	C24	104100	VALLEY MARINA	RT 202		RINDGE	NH	34610	
163803	C24	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD		HINSDALE	NH	34510	
163803	C24	605251	5 STAR BEVERAGE	25 RIVER ST		NORTH WALPOLE	NH	36090	
163803	C24	733076	RIVERSIDE GROCERY	RTE 9		W CHESTERFIELD	NH	34660	
163803	C52	104065	THE BIG S	48 MANNING HL		WINCHESTER	NH	34700	
163803	C52	230117	STATELINE GROCERY	ROUTE 12		FITZWILLIAM	NH	34470	
163803	C52	230124	BOTTOMS UP	ROUTE 12		FITZWILLIAM	NH	34470	
163803	C52	643587	CHAS GEM	RTE 10		WINCHESTER	NH	34700	
163804	C24	317529	BEVERAGE KING #1	INTERCHANGE DR		WEST LEBANON	NH	37840	
163804	C24	630255	T&R SIDELINES	22 BRIDGE ST		WEST LEBANON	NH	37840	
163805	C24	103056	TEXACO PAYSAYER	531 S BROADWAY		SALEM	NH	30790	
163805	C24	103069	R&B SUPERETTE	59 BRIDGE ST		PELHAM	NH	30760	
163805	C24	103073	RAYS STATELINE MKT	4 MAMMOTH RD		PELHAM	NH	30760	
163805	C24	104514	SHYERS LOBSTER POUND	RT 28		SALEM	NH	30790	
163805	C24	611422	FIRST CHANCE	DBA PELHAM MOBIL	10 BRIDGE ST RT 38	PELHAM	NH	30760	
163805	C24	689422	WORLD FAMOUS STATELN	24 BRIDGE ST		PELHAM	NH	30760	
163805	C52	64556	FOODS PLUS CONV.	ROUTE 125		PLAISTOW	NH	38650	
163805	C52	346403	POST-TIME	375 S BROADWAY		SALEM	NH	30790	
163805	C52	702662	SIGNAL VARIETY	63 PLAISTOW RD		PLAISTOW	NH	38650	
163806	C24	579433	LACONIA SPA	65 CHURCH ST		LACONIA	NH	32460	
163806	C24	643741	AD&G VARIETY INC.	798 CENTRAL ST		FRANKLIN	NH	32350	
163806	C24	677682	CASE-N-KEG LACONIA	JEFF MORIN ENTERPRis	855 UNION AVE	LACONIA	NH	32460	
163806	C24	743970	CASE-N-KEG	5 MILL ST		MEREDITH	NH	32530	
163806	C24	755792	CORNER MARKET	201/2 WALKER STREET		CONCORD	NH	33010	
163807	C24	486298	MS. MARKET	176 SAGAMORE ST		MANCHESTER	NH	31040	
163807	C24	490714	ANDY'S STATELINE	83 RIVER RD		HUDSON	NH	30510	
163807	C24	572626	AYOTT'S STATELINE	100 RIVER RD		HUDSON	NH	30510	

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**ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS**

DISPLAYS FOR THIS PROMOTION WILL BE SHIPPED TO RETAIL FROM DIRECT ACCOUNTS IN QUANTITIES AS DESIGNATED. SHIPMENT WILL BE MADE IN CONJUNCTION WITH FEBRUARY DORAL B2G1F PROMOTION #700046 (Week of 1/27/97) ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED. ROU WILL HANDLE ACTIVITY REPORTING.

SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	# OFFERS (20 Offers Per Display)
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	N. COUNTRY	17	340
162203	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	F&T	17	340
162203	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	JONES Mc	12	240
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&T	ENDICOTT	NY	HERKIMER	15	300
162204	162226	763827	HES #32276	357 STATE ST	BINGHAMTON	NY	KEYSTONE	17	340
162204	162223	819485	ROBS COUNTRY MKT, INC	RT. 11	GREAT BEND	PA	KLEIN	12	240
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	KLEIN	12	240
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	No Delivery Method	0	0
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	No Delivery Method	0	0
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	No Delivery Method	0	0
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	KLEIN	12	240
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	KLEIN	17	340
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	KLEIN	17	340
162209	162225	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	No Delivery Method	0	0
162209	162225	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	No Delivery Method	0	0
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	No Delivery Method	0	0
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	EMPIRE	12	240
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	MOUNTAIN	12	240

**ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS**

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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	# OFFERS (20 Offers Per Display)
<p>▼</p> <p><i>The following accounts are not signed up on VAP, but have a primary supplier that ships VAP. Therefore, they have been added to the noted VAP supplier's promotional list (they have <u>not</u> been added to VAP).</i></p>									
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	NON-V KLEIN	16	320
162209	162225	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	NON-V MID VALLEY	11	220
162204	162228	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA	NON-V KLEIN	16	320
<b>22 Count</b>								<b>215</b>	<b>4300</b>

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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	# OFFERS (20 Offers Per Display)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	DOWLINGS	7	140
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	J GALANES	4	80
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	PINE ST	6	120
162302	162325	114561	NEXT DOOR	RT 7	POWNA	VT	SAM FR	7	140
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	SAM FR	6	120
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	SAM FR	6	120
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	SAM FR	6	120
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	SAM FR	6	120
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	SAM FR	6	120
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	FINKLE	11	220
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	FINKLE	6	120
23 Count								71	1420

**ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS**

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 ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED.  
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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	# OFFERS (20 Offers Per Display)
162601	162625	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	BFLO TOBACCO	6	120
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	DERIGO	7	140
26 Count								13	260

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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	# OFFERS (20 Offers Per Display)
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	HIBBERT	5	100
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	AUBURN	10	200
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	NG GURNSEY	10	200
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	NG GURNSEY	5	100
163802	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	NG GURNSEY	10	200
163802	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	NG GURNSEY	10	200
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	NH TOBAC	5	100
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	NH TOBAC	10	200
163802	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	NON-V NG GURNS	0	0
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	PINE ST	5	100
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	NG GURNSEY	10	200
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	TBI	6	120
163803	163821	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	TBI	5	100
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	NG GURNSEY	5	100
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	NG GURNSEY	10	200
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	AH NOTINI	11	220
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	AH NOTINI	10	200
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	AH NOTINI	10	200
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	AH NOTINI	5	100
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	AUBURN	10	200
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	NH TOBAC	10	200
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	NH TOBAC	10	200
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	NH TOBAC	10	200
163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	TBI	10	200

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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	NUMBER OF DISPLAYS	#/ OFFERS (20 Offers Per Display)
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	TBI	10	200
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	CAPITAL	5	100
163806	163826	412188	CASE N KEG	MILL STREET	MEREDITH	NH	PINE ST	5	100
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	TBI	4	80
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	NH TOBAC	10	200
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	TBI	10	200
163808	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	AH NOTINI	10	200
38 Count								246	4920
Grand Count									